

# Media Pack

2020

For more information:

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# About cherry

- cherry launched in 2005 to provide an area of the web where financial services workers, especially intermediaries, could communicate about industry issues and gain access to industry news, press releases, events and products etc.
- The popular online forums are where numerous topics, including 'difficult to place cases', 'lenders and providers', 'regulation', 'the pros and cons of networks', 'pensions', 'general insurance' and lots more are discussed.
- To date, members have added more than 32,000 forum topics and over 208,000 comments, meaning there is a wealth of knowledge available to both experienced and new industry members.
- The audience and chat continues to grow, with members adding an average of around 200 new topics and 2,000 comments EVERY MONTH.
- EACH MONTH, visits to the site average at around 17,000, with each visitor spending, on average, over 7.5 minutes on the site, and between them viewing over 103,500 pages (view live stats <u>here</u>)



# May 2020 data

- 52 new adviser joiners
- 8 new provider joiners
- 263 email 'opt-ins'
- 193 new adviser forum topics
- 1,827 new adviser forum posts
- 86,947 emails received by advisers
- 3,542 unique visitors to the site
- 16,022 total site visits
- 92,861 total page views

#### Most viewed forum categories

- 1. Difficult to place cases
- 2. The Brokers Arms
- 3. General Questions & Feedback
- 4. Lenders
- 5. Technology

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# Site Banners

- Are shown on every page of the site.
- Can be animated, gif, jpg, png etc.
- Are shared by a maximum of 3 advertisers.

### Pricing per month (+ sizes)

- Leaderboard £1,500 (1,500 x 110 pixels)
- Skyscraper £1,200 (150 x 600 pixels)
- Eye Level Banner £1,000 (1,020 x 70 pixels)
- Footer £800 (1,500 x 110 pixels)

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Home	About Jo	in Subscribe to emails	Forums •	Feedback	•	Press Releases	Consumer Website	Advertise	
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Provider Directory		to cherry's Fina	ncial Ser	vices Fo	orum				Y S C
	Date	Topic name						View	
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	22 June 2020	Teachers BS porting						View	Α
	22 June 2020	Accord - default criteria ch	ange					View	P
Provider Forum	22 June 2020	Smartr365 User Experien	tes					View	-
	22 June 2020	Self Employed Contract						View	E
	22 June 2020	Running or Starting a 2nd	Business - is it allo	wed?				View	R
Adviser Listings	22 June 2020	Is it a good time to start ?	7					View	
	22 June 2020	Mortgages in France?						View	
	22 June 2020	Barclays cryptic underwrit	er messages!!!					View	
	22 June 2020	Self employed applicants	being declined due	to taking the go	vt grant.			View	
	Latest newsletters						Subscribe	View all newsletters	
	Date	Subject						View	
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Date	Subject	View
22 June 2020	Unbiased   Self-emp via MAB?   Tenet fees   IFA success   HSBC 90% dea	View
19 June 2020	FCA warning   Barclays PT   PI premium doubled!   Lenders can't keep u	View
19 June 2020	Email Encryption for IFAs & Mortgage Advisers	View
17 June 2020	Struggling?   MyLocalAdviser   Down valuations   Tenet   Will writing	View
16 June 2020	Join the OMS Technology Webinar - 02/07/20	View
15 June 2020	Anyone else struggling?   FCA fine for LBG   Plans on IO?   Go self-em	View
12 June 2020	Funniest client docs?   Leads   Tenet/10/PI cover   90% deals pulled	View
11 June 2020	Are you listed on cherry's consumer website?	View
10 June 2020	Planning your marketing to Advisers?	View
09 June 2020	Would YOU lend at 90%?   Bentley on finance?   Network feedback   Bark	View

FOOTER



### Forum Banners

- Are visible on every topic and page within the relevant forum.
- Can be animated, gif, jpg, png etc.
- Are shared by a maximum of 3 advertisers.
- Includes provision of topic subjects posted

### Pricing per month (+ size)

• From £350 (695 X 60 pixels)

### 2020's Most Viewed Forums

(ordered by ' highest viewed' numbers)

- **1.** Difficult to place cases
- 2. The Brokers Arms
- 3. General Questions & Feedback
- 4. Lenders
- 5. Technology
- 6. Advisers Your views?
- 7. Networks
- 8. General Ins & Protection
- 9. Things that irritate!!!!!
- 10. Recruitment
- 11. Estate Agents
- 12. Lead Generation
- 13. Directly Authorised
- 14. Alerts!!

- 15. TAX matters!
- 16. Complaints & CMCs
- 17. FCA/Regulation
- 18. How good/bad is it?
- 19. IFA Forum
- 20. Sales & Marketing
- 21. Equity Release
- 22. Solicitors
- 23. Pensions
- 24. Going forward!
- 25. Studying/Training
- 26. Commercial & Bridging
- 27. Surveyors
- 28. Wills and Trusts



# Solus Emails

- Issued to circa 5,000 advisers
- No more than 2 solus emails are issued a week

### Advert requirements:

• Email content to be supplied as a complete HTML file no wider than 600 pixels

### Pricing per email

• £900





# **Provider Directory**

- The directory can be accessed from every page of the site
- Advertisements in each category are listed alphabetically
- Advertisement listings are for 12 months
- A video or 'More Information page' can be added at an extra cost

#### **Advertisement requirements**

#### Standard

- Company name, address, email, phone, url link
- Maximum 100 word description of your offering
- **Enhanced** (i.e. listing with 'More info' page (which can include video if required)
- Further descriptive text/url links/images
- High quality logo (for video/more info page)
- Video file and/or code if required

#### Pricing per year

- £300 (without video/More information page)
- £500 (with video/More Information page)

• Directory can be viewed <u>here</u>

#### NEW!!!

- Credit Searching
- CRM Systems
- Development Finance
- Product, Affordability & Criteria Sourcing
- Protection

#### NΒ

Additional categories may be requested if required



# Webinars

- Held monthly
- Maximum of 3 providers per webinar with 20 minutes each to present with live Q&A at end of event
- Ahead of each event, advisers will be asked on the forum what they would like providers to cover
- Data on registrations will be provided post event
- cherry will create artwork, promote event via social media and forum, plus topic will be added to Provider Forum and links included on at least 3 newsletter emails to brokers
- 1 x solus email to database promoting event
- Training session will be provided pre event for all providers

#### Webinar requirements

- High quality logo required (transparent png or eps)
- Promotion of event on own social media (where possible)

#### Pricing per provider

• £600

### 2020 Webinar Programme

(Subject to possible revision)

- August: Specialist Finance
- September: Technology
- October: Self-employed mortgages
- November: BTL Mortgages
- December: Technology



# Additional Options

- Monthly Poll Sponsorship Includes option to set specific month's poll question. Plus, sponsor will be mentioned in subsequent press release on results (£500 per month)
- Monthly Caption Competition Sponsorship Sponsor to provide a prize to winner (£500 per month)
- Advert requirements High quality logo transparent png or eps

N B FREE Provider Forum Request your forum <u>here</u> and <u>register here</u> to add your forum content

#### You are here: Forum > Providers and advisers

#### **Providers and advisers**

#### Looking for FREE advertising to Mortgage Brokers, IFAs & Insurance Advisers? It couldn't be easier...

1. Request your company forum here - We'll create the forum and send you the link

2. If you're not already a member register here to add content to your forum

Forum	Latest Topic	Latest Post
impact Specialist Finance	impact Insights - Interview with Pepper Money's Head of National Accounts	57 topics 0 replies Anonymous Wednesday
The Right PMI & Healthcare	Is social media worth it?	4 topics 0 replies Amy Monday
Crystal Specialist Finance	Declined Finance - Crystal can help!	60 topics 1 replies Anonymous 5 Jun 2020
One Mortgage System	cherry invites One Mortgage System to join a Technology Webinar with Knowledge Bank, iPipeline and Iress	7 topics O replies Anonymous 5 Jun 2020
Defaqto	Defaqto CPD webinar - The value of a value style for income generation by Seneca	5 topics O replies Defaqto 5 Jun 2020
Covid-19 Updates & Useful Information	Life Assurance & Waiver of Premium during lockdown	5 topics 1 replies SimonD 28 May 2020
Knowledge Bank™	FREE Live Webcast with Knowledge Bank and Crystal Specialist Finance	27 topics 7 replies Anonymous 23 May 2020
Best Funeral Plans	Free Support Staff - a Pipedream?	1 topics 0 replies Best Funeral PL 11 May 2020



### Terms & Conditions

Please note: In booking any advertising you are agreeing to these terms and conditions

#### All advertising

- Cleared funds or card payments required in advance of advertising campaigns beginning
- Invoices remain payable regardless of whether the advertising proceeds
- Booked dates are firm dates
- All fees are subject to VAT
- Fees required by agencies must be added by them onto any prices quoted by cherry
- Tracking, counting or measurement devices, if required, must be supplied by your IT team
- · Companies advertising are in no way endorsed by cherry
- In proceeding with any advertising you accept that responsibility in respect of results achieved e.g. in terms of numbers of people clicking on links, is entirely within your control as the advertiser and is dependent on interest in the offering, strength of the advertisement message, brand awareness and trust etc. and that no responsibility whatever attaches to cherry

#### Site Advertising

• Random display operates in some cases and cherry may display up to 3 adverts in any space where tenancy bookings are made.